#### ICF Reports Second Quarter 2021 Results

FAIRFAX, Va., Aug. 3, 2021 /PRNewswire/ --

#### Second Quarter Highlights:

- Total Revenue Was \$393 Million; Service Revenue<sup>1</sup> Was \$281 Million, up 7.7%
- Diluted EPS Increased 49% to \$1.07
- Non-GAAP EPS1 Was \$1.19, up 34%
- · Adjusted EBITDA Margin on Service Revenuel Was 14.2%, up 180 Basis Points
- . Contract Awards of \$398 Million up 41%; TTM Contract Awards Were \$2.3 Billion for a Book-to-Bill Ratio of 1.48
  - -Reaffirms Full Year 2021 Service Revenue, EBITDA', and EPS at Upper End of Guidance Ranges-
  - -Record Business Development Pipeline Underscores ICF's Significant Long-Term Growth Prospects-

ICF (NASDAQ:ICFI), a global consulting and digital services provider, reported results for the second quarter endedJune 30, 2021.

Commenting on the results, John Wasson, chairman and chief executive officer, said, "This was another quarter of strong performance for ICF, in which we executed well across our diversified client set and expanded our business development pipeline by over \$1 billion, reinforcing the substantial growth opportunities in our key markets.

"Year-on-year revenue increases for the quarter were broad-based across all client categories, led by double-digit growth with our government clients and commercial energy clients that together accounted for over 87% of total second quarter revenues. Our work in IT modernization, public health and social programs, utility consulting and climate change and resilience were key contributors to second quarter revenue growth. These results were paired with steady performance in commercial marketing activity and a material pick up in aviation consulting activity.

"Substantial growth in service revenue, favorable business mix and continued high utilization drove strong year-on-year increases in earnings and EBITDA in the quarter. The growth in these profit metrics significantly outpaced revenue growth, while we continued to invest in people and technologies to build our capabilities in anticipation of increased activity in our high-growth markets. In making these investments in people and technologies, we have continued to carefully manage our overall cost structure.

"Year-to-date contract awards increased 56% and reflected broad-based wins across our key markets, the majority of which represented new business. This performance has resulted in a trailing twelve-month book-to-bill ratio of almost 1.5 and is a clear indication of how well ICF's qualifications and domain expertise align with areas of high demand across ICF's government and commercial client sets," Mr. Wasson said.

#### Second Quarter 2021 Results

Second quarter 2021 total revenue was \$392.5 million, an increase of 10.9% from the \$354.0 million reported in the second quarter of 2020. Service revenue growth was 7.7% year-over-year to \$281.4 million, from \$261.2 million. Net income amounted to \$20.3 million in the 2021 second quarter, and diluted EPS was \$1.07 per diluted share, increases of 48.7% and 48.6%, respectively, over the net income of \$13.7 million, or \$0.72 per diluted share, reported last year.

Non-GAAP EPS was \$1.19 per share, an increase of 33.7% over the\$0.89 per share reported in the year-ago quarter. EBITDA was\$39.7 million, 26.7% ahead of the\$31.3 million reported in the second quarter of 2020. Adjusted EBITDA¹ was\$40.0 million, compared to \$32.5 million reported in the comparable quarter of 2020. Second quarter 2021 adjusted EBITDA margin on service revenue was 14.2%, representing a 180-basis point increase from the 12.4% reported in the 2020 second quarter.

## **Backlog and New Business Awards**

Total backlog was \$3.0 billion at the end of the second quarter of 2021. Funded backlog was\$1.5 billion, or approximately 50% of the total backlog. The total value of contracts awarded in the 2021 second quarter was \$398 million, up 41% year-on-year for a quarterly book-to-bill ratio of 1.01. Trailing-twelve-month contract awards totaled\$2.32 billion for a book-to-bill ratio of 1.48.

# Government Revenue Second Quarter 2021 Highlights

Revenue from government clients was \$278.0 million, up 13.0% year-over-year.

- U.S. federal government revenue was \$182.2 million, representing a 6.7% year-over-year increase. Federal government revenue accounted for 46% of total revenue, compared to 48% of total revenue in the second quarter of 2020.
- U.S. state and local government revenue was \$58.1 million, up from \$57.4 million in the year-ago quarter. State and local government clients represented 15% of total revenue, compared to 16% of total revenue for the second quarter of 2020.
- International government revenue was \$37.8 million, representing an 111.7% year-over-year increase, primarily related to a short-term project with significant pass-through revenue. International government revenue accounted for 10% of total revenue, compared to 5% in the second quarter of 2020.

# Key Government Contracts Awarded in the Second Quarter 2021

ICF was awarded more than 100 U.S. federal contracts and task orders and more than 200 additional contracts from U.S. state and local and international governments with an aggregate value of over \$278 million. Notable awards won in the second quarter 2021 included:

# Disaster Management

- Two contract amendments with a combined value of\$13.7 million with a U.S. territory for continued management of the Federal Emergency Management Agency disaster recovery claims process in the territory.
- A contract amendment with a value of\$13.1 million with the Government of Puerto Rico's Department of Housing to expand the implementation of the agency's
  Rehabilitation, Reconstruction and Relocation (R3) program for single-family homes damaged by hurricanes Irma and Maria.
- A new contract with a value of\$9.0 million with the Government of the U.S. Virgin Islands Department of Labor to mplement a new workforce development program that will train local workers to support the territory's recovery from hurricanes Irma and Maria.

#### Climate Change

 A recompete contract valued up to \$34 million with the U.S. National Aeronautical Space Administration toprovide technical and administrative support to the U.S. Global Change Research Program's National Coordination Office.

### IT Modernization

- A recompete contract with a value of\$12.4 million with the U.S. Department of Health and Human Services Social Security Administration todevelop, maintain and support software applications to automate its physical security business processes.
- A new call order with a value of\$10.4 million with the U.S. Federal Transit Administration tomodernize its Oversight Tracking System
- Additional contract funding with a value of\$11.3 million with the U.S. General Services Administration to continue modernization efforts for the federal acquisition application.

#### Public Health and Communications

• A recompete blanket purchase agreement with a ceiling of\$49.1 million with the U.S. National Cancer Institute to provide digital communications strategy, design and implementation support for its behavioral health initiatives.

#### Program, Technical and Analytical Support

- A recompete contract and task orders with a value of \$12.4 million with a California State agency to provide on-call environmental strategy and project delivery process improvement services to advance its priorities, including partnerships, policy and innovation.
- A contract amendment with a value of \$7.2 million with the transportation department of a Northeastern U.S. state to continue to provide information, tools and services to support and encourage the use of sustainable transportation.
- A new contract with a value of\$7.6 million with a California State agency to provide program support and technical assistance services to support the administration of
  emergency coronavirus relief funds throughout the state.

#### Commercial Revenue Second Quarter 2021 Highlights

Commercial revenue was \$114.5 million, an increase of 6% compared to the \$108.0 million reported in last year's second quarter.

- · Commercial revenue accounted for 29% of total revenue compared to 31% of total revenue in the 2020 second quarter.
- Energy markets, which include energy efficiency programs, represented 57% of commercial revenue.
- Marketing services accounted for 33% of commercial revenue.

#### Key Commercial Contracts Awarded in the Second Quarter 2021

Commercial contract awards were over \$119 million in the second quarter 2021. ICF was awarded more than 700 commercial projects globally during the quarter including:

#### **Energy Markets**

- Two add-ons to our existing contract with a Northeastern U.S. utility to continue to deliver energy efficiency program services for its expanded residential portfolio.
- · A recompete subcontract to provide major project construction and post-construction environmental compliance services to a Western U.S. utility.
- Two new contracts with a Western U.S. utility to implement energy efficiency programs designed to promote and install energy efficiency equipment to agricultural and multifamily customer segments.
- Two contract modifications with a Midwestern U.S. energy efficiency program to provide program implementation services for its energy efficiency residential portfolio.

#### Marketing Services

- A new contract with a U.S. utility operating in the Southern and Northeastern U.S. to serve as digital agency of record for its energy efficiency portfolio.
- Multiple task orders with a multinational food products manufacturer to provide marketing services.
- · Multiple task orders with a multinational drink and brewing company to provide marketing services across a number of product lines.

#### **Dividend Declaration**

On August 3, 2021, ICF declared a quarterly cash dividend of \$0.14 per share, payable on October 13, 2021, to shareholders of record on September 10, 2021.

#### **Summary and Outlook**

"The first half of 2021 has been a period of significant growth and progress for ICF across all key metrics and has firmly positioned us to report full year 2021 service revenue, EBITDA and EPS that are at the upper end of the guidance ranges we provided at the time of our fourth quarter 2020 earnings release, namely service revenue of \$1.095 billion to \$1.13 billion, EBITDA of \$145 million to \$155 million, GAAP EPS of \$3.90 to \$4.20, and Non-GAAP EPS of \$4.35 to \$4.65. We continue to anticipate total revenue in 2021 of \$1.575 billion, reflecting lower anticipated pass-through revenues, particularly those associated with the wind-down of a large contract in the fourth quarter of 2020 each of \$1.500 billion to \$1.575 billion, reflecting lower anticipated pass-through revenues, particularly those associated with the wind-down of a large contract in the fourth quarter of 2020 each of \$1.500 billion to \$1.575 billion to \$1.575 billion, reflecting lower anticipated pass-through revenues, particularly those associated with the wind-down of a large contract in the fourth quarter of 2020 each of 2020

"In the first half of 2021, over 60% of ICF's service revenue represented work in key growth areas in which we expect growth rates, in the aggregate, to be at least 10% over the next several years. These areas include IT modernization, public health, disaster management and utility consulting as well as climate, environment and infrastructure, which align well with the current administration's priorities. At the end of the second quarter, our business development pipeline was a record \$7.2 billion, representing a diversified set of opportunities in these and other areas in which ICF has built substantial expertise and experience, and providing us with substantial long-term growth prospects.

"At ICF, we work on many of the most important issues facing today's society, from decarbonization and managing coastal flooding, to disease prevention and early childhood education, to helping hard-hit industries like retailing, hospitality and aviation re-engage with their customers. The problem-solving nature of our work has enabled ICF to attract an exceptional group of people who are dedicated to making a positive difference and who share our commitment to carbon neutrality, diversity, social justice and equality. We appreciate their contributions to our success and encourage you to visit our website to learn more about ICF and how we address our environmental, social and governance responsibilities," Mr. Wasson concluded.

<sup>1</sup> Non-GAAP EPS, Service Revenue, EBITDA, Adjusted EBITDA, Adjusted EBITDA Margin and Adjusted EBITDA Margin on Service Revenue are non-GAAP measurements. A reconciliation of all non-GAAP measurements to the most applicable GAAP number is set forth below. Special charges are items that were included within our consolidated statements of comprehensive income but are not indicative of ongoing performance and have been presented net of applicable U.S. GAAP taxes. The presentation of non-GAAP measurements may not be comparable to other similarly titled measures used by other companies.

#### About ICF

ICF (NASDAQ:ICFI) is a global consulting services company with approximately 7,500 full- and part-time employees, but we are not your typical consultants. At ICF, business analysts and policy specialists work together with digital strategists, data scientists and creatives. We combine unmatched industry expertise with cutting-edge engagement capabilities to help organizations solve their most complex challenges. Since 1969, public and private sector clients have worked with ICF to navigate change and shape the future. Learn more at icf.com.

#### Caution Concerning Forward-looking Statements

Statements that are not historical facts and involve known and unknown risks and uncertainties are "forward-looking statements" as defined in the Private Securities Litigation Reform Act of 1995. Such statements may concern our current expectations about our future results, plans, operations and prospects and involve certain risks, including those related to the government contracting industry generally; our particular business, including our dependence on contracts with U.S. federal government agencies; our ability to acquire and successfully integrate businesses; and the effects of the novel coronavirus disease (COVID-19) and related federal, state and local government actions and reactions on the health of our staff and that of our clients, the continuity of our and our clients' operations, our results of operations and our outlook. These and other factors that could cause our actual results to differ from those indicated in forward-looking statements that are included in the "Risk Factors" section of our securities filings with the Securities and Exchange Commission. The forward-looking statements included herein are only made as of the date hereof, and we specifically disclaim any obligation to update these statements in the future.

**Investor Contacts:** 

Lynn Morgen, ADVISIRY PARTNERS, <a href="mailto:lynn.morgen@advisiry.com">lynn.morgen@advisiry.com</a> +1.212.750.5800 David Gold, ADVISIRY PARTNERS, <a href="mailto:david.gold@advisiry.com">david.gold@advisiry.com</a> +1.212.750.5800 Company Information Contact:

Lauren Dyke, ICF, <a href="mailto:lauren.dyke@ICF.com">lauren.dyke@ICF.com</a> +1.571.373.5577

# Consolidated Statements of Comprehensive Income (Unaudited)

**Three Months Ended** 

Six Months Ended

41,875

\$

12,981

June 30, June 30, (in thousands, except per share amounts) 2021 2020 2021 2020 712.225 771,003 Revenue 353 987 Direct costs 246,646 223,407 478,728 454,023 Operating costs and expenses: Indirect and selling expenses 106,178 99,255 216,160 202,526 Depreciation and amortization 4,728 5,064 9,998 10,243 3,019 6,034 Amortization of intangible assets 3,479 6,332 107,798 232,192 219,101 Total operating costs and expenses 113,925 Operating income 31,954 22,782 60,083 39,101 Interest expense (2,612)(3,908)(5,295)(7,433)539 Other (expense) income (46)349 (463)29.296 19.223 54,325 32.207 Income before income taxes 7.939 15.662 Provision for income taxes 8.984 5.567 Net income \$ 20,312 13,656 38,663 24,268 Earnings per Share: Basic 1.08 0.73 2 05 1 29 1.07 0.72 2.03 Diluted Weighted-average Shares: 18,835 Basic 18,843 18,829 18,864 Diluted 19,022 19,020 19,078 19,120 Cash dividends declared per common share \$ 0.14 \$ 0.14 \$ 0.28 \$ 0.28 432 (164)(11,287)Other comprehensive income (loss), net of tax 3,212

20,744

\$

# ICF International, Inc. and Subsidiaries Reconciliation of Non-GAAP financial measures (2) (Unaudited)

13,492

	Three Months Ended June 30,			Six Months Ended June 30,				
(in thousands, except per share amounts)		2021		2020		2021		2020
Reconciliation of Service Revenue	_						_	
Revenue	\$	392,525	\$	353,987	\$	771,003	\$	712,225
Subcontractor and other direct costs (3)		(111,140)		(92,789)		(210,051)		(195,625)
Service revenue	\$	281,385	\$	261,198	\$	560,952	\$	516,600
Reconciliation of EBITDA and Adjusted EBITDA								
Net income	\$	20,312	\$	13,656	\$	38,663	\$	24,268
Other expense (income)		46		(349)		463		(539)
Interest expense		2,612		3,908		5,295		7,433
Provision for income taxes		8,984		5,567		15,662		7,939
Depreciation and amortization		7,747		8,543		16,032		16,575
EBITDA		39,701		31,325		76,115		55,676
Adjustment related to impairment of long-lived assets (4)		_		_		303		_
Special charges related to acquisitions (5)		54		98		149		1,942
Special charges related to severance for staff realignment (6)		318		1,078		809		2,848
Special charges related to facilities consolidations and office closures <sup>(7)</sup>		(61)		_		139		_
Special charges related to retirement of the former Executive Chair <sup>(8)</sup>						224		
Total special charges		311		1,176		1,624		4,790
Adjusted EBITDA	\$	40,012	\$	32,501	\$	77,739	\$	60,466
EBITDA Margin Percent on Revenue (9)		10.1%		8.8%		9.9%		7.8%
EBITDA Margin Percent on Service Revenue (9)		14.1%		12.0%		13.6%		10.8%
Adjusted EBITDA Margin Percent on Revenue (9)		10.2%		9.2%		10.1%		8.5%
Adjusted EBITDA Margin Percent on Service Revenue (9)		14.2%		12.4%		13.9%		11.7%
Reconciliation of Non-GAAP Diluted EPS								
Diluted EPS	\$	1.07	\$	0.72	\$	2.03	\$	1.27
Adjustment related to impairment of long-lived assets		_		_		0.02		. <del></del>
Special charges related to acquisitions		_		_		0.01		0.10
Special charges related to severance for staff realignment		0.02		0.06		0.04		0.15
Special charges related to facilities consolidations and office closures Special charges related to retirement of the former Executive Chair		_		_		0.01 0.01		_
Amortization of intangibles		0.16		0.18		0.32		0.33
Income tax effects (10)		(0.06)		(0.07)		(0.12)		(0.14)
Non-GAAP EPS	\$	1.19	\$	0.89	\$	2.32	\$	1.71

<sup>(2)</sup> These tables provide reconciliations of non-GAAP financial measures to the most applicable GAAP numbers. While we believe that these non-GAAP financial measures may be useful in evaluating our financial information, they should be considered supplemental in nature and not as a substitute for financial information prepared in accordance with GAAP. Other companies may define similarly titled non-GAAP measures differently and, accordingly, care should be exercised in understanding how we define these measures.

Comprehensive income, net of tax

<sup>(3)</sup>Subcontractor and other direct costs is direct costs excluding direct labor and fringe costs.

- (4) Adjustment related to impairment of long-lived assets: We recognized impairment expense of \$0.3 million in the first quarter of 2021 related to impairment of a right-of-use lease asset.
- (5) Special charges related to acquisitions: These costs consist primarily of consultants and other outside third-party costs and integration costs associated with an acquisition.
- (6) Special charges related to severance for staff realignment: These costs are mainly due to involuntary employee termination benefits for our officers, groups of employees who have been notified that they will be terminated as part of a consolidation or reorganization or, to the extent that the costs are not included in the previous two categories, involuntary employee termination benefits for employees who have been terminated as a result of COVID-19.
- (7)Special charges related to facilities consolidations and office closures: These costs are exit costs or gains associated with office lease contraction, terminated office leases, or full office closures. The exit costs include charges incurred under a contractual obligation that existed as of the date of the accrual and for which we will continue to pay until the contractual obligation is satisfied but with no economic benefit to us.
- (8) Special charges related to retirement of the former Executive Chair: As a result of the employment agreement, the departing officer was able to maintain certain equity awards beyond his date of employment. The 2019 equity award held by the former Executive Chair was updated for a change in the performance factor.
- (9) EBITDA Margin Percent and Adjusted EBITDA Margin Percent were calculated by dividing the non-GAAP measure by the corresponding revenue.
- (10) Income tax effects were calculated using an effective U.S. GAAP tax rate of 30.7% and 29.0% for the three months ended June 30, 2021 and 2020, respectively, and 28.8% and 24.6% for the six months ended June 30, 2021 and 2020, respectively.

#### ICF International, Inc. and Subsidiaries Consolidated Balance Sheets (Unaudited)

(in thousands, except share and per share amounts)	June 30, 2021		December 31, 2020	
ASSETS				
Current Assets:				10.011
Cash and cash equivalents	\$	9,603	\$	13,841
Restricted cash		26,307		68,146
Contract receivables, net		242,562		222,850
Contract assets		150,390		143,369
Prepaid expenses and other assets		25,784		25,492
Income tax receivable		8,717		1,977
Total Current Assets		463,363		475,675
Property and Equipment, net		53,083		62,434
Other Assets:				
Goodwill		910,640		909,913
Other intangible assets, net		53,899		59,887
Operating lease - right-of-use assets		111,755		127,132
Other assets		40,049		32,249
Total Assets	\$	1,632,789	\$	1,667,290
LIABILITIES AND STOCKHOLDERS' EQUITY Current Liabilities:				
Current portion of long-term debt	\$	10,000	\$	10,000
Accounts payable	•	94,939	,	91,365
Contract liabilities		35,700		42,050
Operating lease liabilities - current		35,128		23,350
Accrued salaries and benefits		82,297		80,512
Accrued subcontractors and other direct costs		41,610		78,842
Accrued expenses and other current liabilities		67,252		100.908
Total Current Liabilities		366,926		427,027
Long-term Liabilities:		000,020		127,027
Long-term debt		321,681		303,214
Operating lease liabilities - non-current		96,746		115,614
Deferred income taxes		37,790		34,330
Other long-term liabilities		38,135		40,144
Total Liabilities		861,278		920,329
		001,270		920,329
Commitments and Contingencies				
Stockholders' Equity:				
Preferred stock, par value \$.001; 5,000,000 shares authorized; none issued		_		_
Common stock, par value \$.001; 70,000,000 shares authorized; 23,483,971 and 23,305,255 shares				
issued at June 30, 2021 and December 31, 2020, respectively; 18,859,735 and 18,909,983 shares				
outstanding at June 30, 2021 and December 31, 2020, respectively		23		23
Additional paid-in capital		376,622		369,058
Retained earnings		622,113		588,731
Treasury stock, 4,624,236 and 4,395,272 shares at June 30, 2021 and December 31, 2020,		•		*
respectively		(216,353)		(196,745)
Accumulated other comprehensive loss		(10,894)		(14,106)
Total Stockholders' Equity		771,511	-	746,961
Total Liabilities and Stockholders' Equity	\$	1,632,789	\$	1,667,290
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ICF International, Inc. and Subsidiaries Consolidated Statements of Cash Flows (Unaudited)

Six Months Ended June 30,

(in thousands)		2021		2020
Cash Flows from Operating Activities		,		
Net income	\$	38,663	\$	24,268
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for credit losses		7,782		1,153
Deferred income taxes		2,489		6,070
Non-cash equity compensation		6,163		6,344
Depreciation and amortization		16,032		16,575
Non-cash lease expense		,		,
		(3,361)		(783)
Facilities consolidation reserve		(148)		(141)
Amortization of debt issuance costs		309		403
Impairment of long-lived assets		303		_
Other adjustments, net		1,365		(863)
Changes in operating assets and liabilities, net of the effects of acquisitions:				
Net contract assets and liabilities		(13,698)		(15,050)
Contract receivables		(29,070)		54,729
Prepaid expenses and other assets		(3,108)		(1,866)
Accounts payable		3,667		(65,293)
Accrued salaries and benefits		2,738		4,658
Accrued subcontractors and other direct costs		(37,035)		(9,227)
Accrued expenses and other current liabilities		20,619		(8,685)
·		,		
Income tax receivable and payable		(7,193)		(8,158)
Other liabilities		(176)		6,667
Net Cash Provided by Operating Activities		6,341		10,801
Cash Flows from Investing Activities				
Capital expenditures for property and equipment and capitalized software		(7,475)		(9,015)
Payments for business acquisitions, net of cash acquired		(1,110)		(253,090)
Net Cash Used in Investing Activities	-	(7,475)		(262,105)
Net Cash Osed in investing Activities		(7,475)		(262,105)
Cash Flows from Financing Activities				
Advances from working capital facilities		382,552		914,507
Payments on working capital facilities		(364,395)		(626,159)
Payments on capital expenditure obligations		` _		(1,712)
Receipt of restricted contract funds		75,158		
Payment of restricted contract funds		(117,399)		_
Debt issue costs		(,000)		(2,084)
Proceeds from exercise of options		2,773		37
		,		
Dividends paid		(5,284)		(5,275)
Net payments for stock issuances and buybacks		(18,365)		(23,024)
Payments on business acquisition liabilities		(682)		(1,924)
Net Cash (Used in) Provided by Financing Activities		(45,642)		254,366
Effect of Exchange Rate Changes on Cash, Cash Equivalents, and Restricted Cash		699		(480)
(Decrease) Increase in Cash, Cash Equivalents, and Restricted Cash		(46,077)		2,582
Cash, Cash Equivalents, and Restricted Cash, Beginning of Period		81,987		6,482
	Φ.		Ф.	,
Cash, Cash Equivalents, and Restricted Cash, End of Period	\$	35,910	\$	9,064
Supplemental Disclosure of Cash Flow Information				
Cash paid during the period for:				
Interest	\$	5,319	\$	7,875
Income taxes	\$	20.714	\$	10,123
moomo taxoo	Ψ	20,714	Ψ	10,120

# ICF International, Inc. and Subsidiaries Supplemental Schedule<sup>(11)(12)</sup>

Revenue by client markets		Three Months Ended June 30,		s Ended 30,
	2021	2020	2021	2020
Energy, environment, and infrastructure	43%	42%	43%	42%
Health, education, and social programs	43%	43%	42%	43%
Safety and security	7%	9%	8%	8%
Consumer and financial services	7%	6%	7%	7%
Total	100%	100%	100%	100%
Revenue by client type	Three Months Ended June 30,		Six Months Ended June 30,	
	2021	2020	2021	2020
U.S. federal government	46%	48%	46%	46%
U.S. state and local government	15%	16%	15%	16%
International government	10%	5%	10%	6%
Government	71%	69%	71%	68%
Commercial	29%	31%	29%	32%
Total	100%	100%	100%	100%
Revenue by contract mix	Three Monti		Six Months Ended	
	June	,	June	
<del></del>	2021	2020	2021	2020
Time-and-materials	41%	48%	42%	47%
Fixed-price	41%	35%	40%	36%
Cost-based	18%	17%	18%	17%

11) As is shown in the supplemental schedule, we track revenue by key metrics that provide useful information about the nature of our operations. Client markets provide insight into the breadth of our expertise. Client type is an indicator of the diversity of our client base. Revenue by contract nix provides insight in terms of the degree of performance risk that we have assumed.
12)Outsign insentable account of the degree of performance have have assumed.

100%

100%

(12)Certain immaterial revenue percentages in the prior year have been reclassified due to minor adjustments and reclassifications.

SOURCE ICF

Total

 $\underline{https://icf.mediaroom.com/2021-08-03-ICF-Reports-Second-Quarter-2021-Results}$